

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning and ending

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization NEW PROFIT INC. Doing business as Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 225 FRANKLIN STREET 350 City or town, state or province, country, and ZIP or foreign postal code BOSTON, MA 02110 F Name and address of principal officer: DOUG BORCHARD SAME AS C ABOVE	D Employer identification number 04-3396766 E Telephone number 617-912-8800 G Gross receipts \$ 21,481,917. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () ◀ (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ WWW.NEWPROFIT.ORG		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		L Year of formation: 1997
M State of legal domicile: MA		

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: NEW PROFIT IS A NONPROFIT VENTURE PHILANTHROPY ORGANIZATION THAT BACKS BREAKTHROUGH SOCIAL 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. 3 Number of voting members of the governing body (Part VI, line 1a) 3 19 4 Number of independent voting members of the governing body (Part VI, line 1b) 4 19 5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) 5 83 6 Total number of volunteers (estimate if necessary) 6 19 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0. 7b Net unrelated business taxable income from Form 990-T, Part I, line 11 7b 0.																									
Revenue	<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Prior Year</th> <th style="text-align: center;">Current Year</th> </tr> </thead> <tbody> <tr> <td>8 Contributions and grants (Part VIII, line 1h)</td> <td style="text-align: right;">46,371,399.</td> <td style="text-align: right;">20,430,328.</td> </tr> <tr> <td>9 Program service revenue (Part VIII, line 2g)</td> <td style="text-align: right;">106,037.</td> <td style="text-align: right;">949,927.</td> </tr> <tr> <td>10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)</td> <td style="text-align: right;">395,267.</td> <td style="text-align: right;">101,343.</td> </tr> <tr> <td>11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td> <td style="text-align: right;">5,009.</td> <td style="text-align: right;">319.</td> </tr> <tr> <td>12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td> <td style="text-align: right;">46,877,712.</td> <td style="text-align: right;">21,481,917.</td> </tr> </tbody> </table>		Prior Year	Current Year	8 Contributions and grants (Part VIII, line 1h)	46,371,399.	20,430,328.	9 Program service revenue (Part VIII, line 2g)	106,037.	949,927.	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	395,267.	101,343.	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	5,009.	319.	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	46,877,712.	21,481,917.							
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Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer DOUG BORCHARD, MANAGING DIRECTOR AND COO Type or print name and title	Date															
Paid Preparer Use Only	<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td>Print/Type preparer's name MATTHEW HUTT, CPA</td> <td>Preparer's signature MATTHEW HUTT, CPA</td> <td>Date 07/26/21</td> <td>Check if self-employed <input type="checkbox"/></td> <td>PTIN P01070603</td> </tr> <tr> <td>Firm's name ▶ AAFCPAS, INC.</td> <td colspan="2">Firm's EIN ▶ 04-2571780</td> <td colspan="2"></td> </tr> <tr> <td colspan="2">Firm's address ▶ 50 WASHINGTON STREET WESTBOROUGH, MA 01581</td> <td colspan="3">Phone no. 508-366-9100</td> </tr> </table>	Print/Type preparer's name MATTHEW HUTT, CPA	Preparer's signature MATTHEW HUTT, CPA	Date 07/26/21	Check if self-employed <input type="checkbox"/>	PTIN P01070603	Firm's name ▶ AAFCPAS, INC.	Firm's EIN ▶ 04-2571780				Firm's address ▶ 50 WASHINGTON STREET WESTBOROUGH, MA 01581		Phone no. 508-366-9100			
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May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III [X]

1 Briefly describe the organization's mission: SEE SCHEDULE O.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 9,922,943. including grants of \$ 7,100,000.) (Revenue \$ 950,246.) SEE SCHEDULE O.

4b (Code:) (Expenses \$ 9,916,030. including grants of \$ 4,925,000.) (Revenue \$) SEE SCHEDULE O.

4c (Code:) (Expenses \$ 906,462. including grants of \$) (Revenue \$) SEE SCHEDULE O.

4d Other program services (Describe on Schedule O.) (Expenses \$ 5,112,024. including grants of \$ 1,500,000.) (Revenue \$)

4e Total program service expenses 25,857,459.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	X	
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question, Yes, No. Rows 22-38 covering various organizational requirements and schedules.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question, Yes, No. Rows 1a-1c regarding Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax filings, foreign accounts, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 1b Enter the number of voting members included on line 1a, above, who are independent; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed MA, NY, CA, FL, WA
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) VANESSA KIRSCH FOUNDER AND CEO	45.00			X				417,569.	0.	29,315.
(2) DEBORAH SMOLOVER EXECUTIVE DIRECTOR OF AMER	45.00					X		346,646.	0.	27,856.
(3) JACOB SCHRAMM MANAGING PARTNER, LEARN TO	45.00					X		287,654.	0.	7,140.
(4) DOUG BORCHARD MANAGING PARTNER, COO, CLERK	45.00			X				283,572.	0.	7,731.
(5) ELIZA GREENBERG MANAGING PARTNER	45.00				X			270,042.	0.	21,256.
(6) SARA CONAHAN MANAGING PARTNER, SR. PHIL	45.00					X		272,426.	0.	15,571.
(7) KIMBERLY SYMAN MANAGING PARTNER	45.00					X		255,928.	0.	29,340.
(8) TULAIN MARSHALL MANAGING PARTNER	45.00				X			261,534.	0.	10,096.
(9) IAN MAGEE MANAGING PARTNER, CFO	45.00			X				251,702.	0.	16,096.
(10) TREVOR BROWN MANAGING PARTNER	45.00					X		254,892.	0.	8,331.
(11) JEFFREY WALKER CHAIRMAN	1.00	X		X				0.	0.	0.
(12) STEVE BARNES DIRECTOR	1.00	X						0.	0.	0.
(13) JOSH BEKENSTEIN DIRECTOR	1.00	X						0.	0.	0.
(14) SAM COBBS DIRECTOR	1.00	X						0.	0.	0.
(15) DAVID GERGEN DIRECTOR	1.00	X						0.	0.	0.
(16) STEVE JENNINGS DIRECTOR	1.00	X						0.	0.	0.
(17) JAMES PALLOTTA DIRECTOR	1.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(18) VALERIE MOSLEY DIRECTOR	1.00	X						0.	0.	0.
(19) WENDY KOPP DIRECTOR	1.00	X						0.	0.	0.
(20) MATTHEW LEVIN DIRECTOR	1.00	X						0.	0.	0.
(21) HENRY MCCANCE DIRECTOR	1.00	X						0.	0.	0.
(22) DUNCAN MCFARLAND DIRECTOR	1.00	X						0.	0.	0.
(23) KRISTIN MUGFORD DIRECTOR	1.00	X						0.	0.	0.
(24) MARK NUNNELLY DIRECTOR	1.00	X						0.	0.	0.
(25) JOHN RICE DIRECTOR	1.00	X						0.	0.	0.
(26) BRIAN SPECTOR DIRECTOR	1.00	X						0.	0.	0.
1b Subtotal								2,901,965.	0.	172,732.
c Total from continuation sheets to Part VII, Section A								0.	0.	0.
d Total (add lines 1b and 1c)								2,901,965.	0.	172,732.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 38

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
VOLITION LLC 3 SOUTH BROOK ROAD, LINCOLN, MA 01771	PORTFOLIO AND STRATEGY CONSULTING	360,000.
WILLIAM JACKSON 3749 22ND STREET, SAN FRANCISCO, CA 94117	PORTFOLIO AND FUNDRAISING STRATEGY	235,200.
EVALUATION STRATEGY LLC 5019 RENO RD NW, WASHINGTON, DC 20008	EVALUATION	220,000.
HELAYNE B. JONES 840 6TH STREET, BOULDER, CO 80302	STRATEGY ADVISOR AND DEAL SUPPORT	198,000.
JEFF NELSON 1135 MOREHEAD CT, ANN ARBOR, MI 48103	PORTFOLIO AND FUNDRAISING STRATEGY	181,992.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 6

SEE PART VII, SECTION A CONTINUATION SHEETS

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f	20,430,328.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 549,448.				
	h Total. Add lines 1a-1f		20,430,328.				
Program Service Revenue	2 a ADVISORY FEES	Business Code					
		541610	863,627.	863,627.			
	b NETWORKING EVENT FEES	900099	86,300.	86,300.			
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f		949,927.					
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		101,343.			101,343.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities				
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b					
	c Gain or (loss)	7c					
	d Net gain or (loss)						
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a MISCELLANEOUS	Business Code					
		900099	319.	319.			
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d		319.					
12 Total revenue. See instructions		21,481,917.	950,246.	0.	101,343.		

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	13,525,000.	13,525,000.		
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	1,588,055.	573,997.	728,318.	285,740.
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	6,953,681.	4,424,304.	1,294,497.	1,234,880.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	168,640.	105,072.	33,428.	30,140.
9 Other employee benefits	1,035,599.	627,648.	225,063.	182,888.
10 Payroll taxes	549,469.	323,110.	128,618.	97,741.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	52,200.		52,200.	
d Lobbying	44,244.	44,244.		
e Professional fundraising services. See Part IV, line 17	23,226.			23,226.
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	5,780,781.	5,178,945.	213,194.	388,642.
12 Advertising and promotion				
13 Office expenses	69,818.	57,202.	7,384.	5,232.
14 Information technology				
15 Royalties				
16 Occupancy	830,221.	435,734.	206,792.	187,695.
17 Travel	126,368.	91,236.	21,048.	14,084.
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	422,331.	411,718.	8,753.	1,860.
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	15,713.		15,713.	
23 Insurance				
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MISCELLANEOUS	119,995.	13,819.	104,603.	1,573.
b RECRUITING AND TALENT	79,436.	45,430.	33,546.	460.
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	31,384,777.	25,857,459.	3,073,157.	2,454,161.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A)		(B)
		Beginning of year		End of year
Assets	1 Cash - non-interest-bearing	2,364,745.	1	3,602,138.
	2 Savings and temporary cash investments	23,312,753.	2	20,496,838.
	3 Pledges and grants receivable, net	48,108,864.	3	39,871,809.
	4 Accounts receivable, net		4	
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	344,369.	9	326,897.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 62,105.		
	b Less: accumulated depreciation	10b 47,087.	30,731.	10c 15,018.
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11		15	
16 Total assets. Add lines 1 through 15 (must equal line 33)	74,161,462.	16	64,312,700.	
Liabilities	17 Accounts payable and accrued expenses	933,780.	17	851,592.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	933,780.	26	851,592.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	4,782,357.	27	8,169,982.
	28 Net assets with donor restrictions	68,445,325.	28	55,291,126.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	73,227,682.	32	63,461,108.
33 Total liabilities and net assets/fund balances	74,161,462.	33	64,312,700.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	21,481,917.
2	Total expenses (must equal Part IX, column (A), line 25)	2	31,384,777.
3	Revenue less expenses. Subtract line 2 from line 1	3	-9,902,860.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	73,227,682.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	136,286.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	63,461,108.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____		

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	38,960,652.	16,115,471.	27,482,118.	46,371,399.	20,430,328.	149,359,968.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
4 Total. Add lines 1 through 3	38,960,652.	16,115,471.	27,482,118.	46,371,399.	20,430,328.	149,359,968.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						46,636,260.
6 Public support. Subtract line 5 from line 4.						102,723,708.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	38,960,652.	16,115,471.	27,482,118.	46,371,399.	20,430,328.	149,359,968.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...	24,046.	80,345.	272,169.	395,367.	101,343.	873,270.
9 Net income from unrelated business activities, whether or not the business is regularly carried on ...						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	282,730.	1,782.	5,751.	5,009.	319.	295,591.
11 Total support. Add lines 7 through 10						150,528,829.
12 Gross receipts from related activities, etc. (see instructions)					12	2,173,774.

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f)).....	14	68.24 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	66.77 %

16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described in line 11a above?		
11b		
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		Yes	No
2a			
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI .			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2020

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - provide details in Part VI)	5
6	Other distributions (describe in Part VI). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6		
2	Underdistributions, if any, for years prior to 2020 (reasonable cause required - explain in Part VI). See instructions.		
3	Excess distributions carryover, if any, to 2020		
a	From 2015		
b	From 2016		
c	From 2017		
d	From 2018		
e	From 2019		
f	Total of lines 3a through 3e		
g	Applied to underdistributions of prior years		
h	Applied to 2020 distributable amount		
i	Carryover from 2015 not applied (see instructions)		
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.		
4	Distributions for 2020 from Section D, line 7: \$		
a	Applied to underdistributions of prior years		
b	Applied to 2020 distributable amount		
c	Remainder. Subtract lines 4a and 4b from line 4.		
5	Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.		
6	Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.		
7	Excess distributions carryover to 2021. Add lines 3j and 4c.		
8	Breakdown of line 7:		
a	Excess from 2016		
b	Excess from 2017		
c	Excess from 2018		
d	Excess from 2019		
e	Excess from 2020		

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

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SCHEDULE C
(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

For Organizations Exempt From Income Tax Under section 501(c) and section 527
 ▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**
 ▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization NEW PROFIT INC.	Employer identification number 04-3396766
--	---

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.
- 2 Political campaign activity expenditures ▶ \$ _____
- 3 Volunteer hours for political campaign activities _____

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 ▶ \$ _____
- 2 Enter the amount of any excise tax incurred by organization managers under section 4955 ▶ \$ _____
- 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
- 4a Was a correction made? Yes No
- b If "Yes," describe in Part IV.

Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ▶ \$ _____
- 2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ▶ \$ _____
- 3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ▶ \$ _____
- 4 Did the filing organization file **Form 1120-POL** for this year? Yes No
- 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule C (Form 990 or 990-EZ) 2020

Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

- A** Check if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).
- B** Check if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
1a	Total lobbying expenditures to influence public opinion (grassroots lobbying)														
b	Total lobbying expenditures to influence a legislative body (direct lobbying)														
c	Total lobbying expenditures (add lines 1a and 1b)														
d	Other exempt purpose expenditures														
e	Total exempt purpose expenditures (add lines 1c and 1d)														
f	Lobbying nontaxable amount. Enter the amount from the following table in both columns.														
<table border="1" style="width: 100%;"> <thead> <tr> <th style="text-align: left;">If the amount on line 1e, column (a) or (b) is:</th> <th style="text-align: left;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
g	Grassroots nontaxable amount (enter 25% of line 1f)														
h	Subtract line 1g from line 1a. If zero or less, enter -0-														
i	Subtract line 1f from line 1c. If zero or less, enter -0-														
j	If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?		<input type="checkbox"/> Yes <input type="checkbox"/> No												

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the separate instructions for lines 2a through 2f.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
b Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.
c Total lobbying expenditures	21,979.	28,654.	23,667.	44,244.	118,544.
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.
f Grassroots lobbying expenditures					

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

	(a)		(b)
	Yes	No	Amount
<i>For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.</i>			
1 During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
a Volunteers?			
b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? ..			
c Media advertisements?			
d Mailings to members, legislators, or the public?			
e Publications, or published or broadcast statements?			
f Grants to other organizations for lobbying purposes?			
g Direct contact with legislators, their staffs, government officials, or a legislative body?			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
i Other activities?			
j Total. Add lines 1c through 1i			
2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b If "Yes," enter the amount of any tax incurred under section 4912			
c If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
1 Were substantially all (90% or more) dues received nondeductible by members?	1	
2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?	2	
3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?	3	

Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes."

1 Dues, assessments and similar amounts from members	1	
2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
a Current year	2a	
b Carryover from last year	2b	
c Total	2c	
3 Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3	
4 If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4	
5 Taxable amount of lobbying and political expenditures (See instructions)	5	

Part IV Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and 2 (See instructions); and Part II-B, line 1. Also, complete this part for any additional information.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization: NEW PROFIT INC. Employer identification number: 04-3396766

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two yes/no questions about donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II with multiple questions (1-9) regarding conservation easements, including checkboxes for various purposes, a table for held easements at the end of the tax year, and yes/no questions about monitoring and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III with questions (1a, 1b, 2) regarding reporting of art and historical treasures, including dollar amounts for revenue and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____ %
 - b Permanent endowment _____ %
 - c Term endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment		62,105.	47,087.	15,018.
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				15,018.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	24,402,783.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	
b	Donated services and use of facilities	2b	2,784,580.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	136,286.
e	Add lines 2a through 2d	2e	2,920,866.
3	Subtract line 2e from line 1	3	21,481,917.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	21,481,917.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	34,169,357.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	2,784,580.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	2,784,580.
3	Subtract line 2e from line 1	3	31,384,777.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	31,384,777.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ORGANIZATION ACCOUNTS FOR UNCERTAINTY IN INCOME TAXES IN ACCORDANCE

WITH ASC TOPIC, INCOME TAXES. THIS STANDARD CLARIFIES THE ACCOUNTING FOR

UNCERTAINTY IN TAX POSITIONS AND PRESCRIBES A RECOGNITION THRESHOLD AND

MEASUREMENT ATTRIBUTE FOR THE FINANCIAL STATEMENTS REGARDING A TAX

POSITION TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN. THE ORGANIZATION

HAS DETERMINED THAT THERE ARE NO UNCERTAIN TAX POSITIONS WHICH QUALIFY FOR

EITHER RECOGNITION OR DISCLOSURE IN THE FINANCIAL STATEMENTS AT DECEMBER

31, 2020. THE ORGANIZATION'S INFORMATION RETURNS ARE SUBJECT TO

EXAMINATION BY THE FEDERAL AND VARIOUS STATE JURISDICTIONS.

PART XI, LINE 2D - OTHER ADJUSTMENTS:

Part XIII Supplemental Information *(continued)*

CANCELLED COMMITMENTS RECEIVABLE -75,000.

PROVISION FOR UNCOLLECTIBLE COMMITMENTS 211,286.

TOTAL TO SCHEDULE D, PART XI, LINE 2D 136,286.

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Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		(event type)	(event type)	(total number)	(add col. (a) through col. (c))
Revenue	1 Gross receipts				
	2 Less: Contributions				
	3 Gross income (line 1 minus line 2)				
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses				
	10 Direct expense summary. Add lines 4 through 9 in column (d)				
	11 Net income summary. Subtract line 10 from line 3, column (d)				

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
		1 Gross revenue			
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No		
7 Direct expense summary. Add lines 2 through 5 in column (d)					
8 Net gaming income summary. Subtract line 7 from line 1, column (d)					

9 Enter the state(s) in which the organization conducts gaming activities: _____
a Is the organization licensed to conduct gaming activities in each of these states? Yes No
b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No
b If "Yes," explain: _____

- 11 Does the organization conduct gaming activities with nonmembers? Yes No
- 12 Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13 Indicate the percentage of gaming activity conducted in:

a The organization's facility	13a	%
b An outside facility	13b	%
- 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No

b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____

c If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

- Director/officer
- Employee
- Independent contractor

17 Mandatory distributions:

a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No

b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

SCHEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:

(I) NAME OF FUNDRAISER: WILLIAM JACKSON

(I) ADDRESS OF FUNDRAISER: 3729 22ND STREET, SAN FRANCISCO, CA 94114

(I) NAME OF FUNDRAISER: JEFFREY NELSON

(I) ADDRESS OF FUNDRAISER: 1135 MOREHEAD STREET, ANN ARBOR, MI 48103

Part IV Supplemental Information *(continued)*

COPY

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**
Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.
▶ **Attach to Form 990.**
▶ **Go to www.irs.gov/Form990 for the latest information.**

OMB No. 1545-0047

2020

**Open to Public
Inspection**

Name of the organization **NEW PROFIT INC.** Employer identification number **04-3396766**

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
4.0 SCHOOLS 612 ANDREW HIGGENS, 3RD FLOOR NEW ORLEANS, LA 70130	27-3474661	501(C)3	250,000.	0.			PROGRAM EXPANSION
ARRUPE COLLEGE OF LOYOLA UNIVERSITY OF CHICAGO - 820 MICHIGAN AVE. - CHICAGO, IL 60611	36-1408475	501(C)3	50,000.	0.			PROGRAM EXPANSION
ASU LOCAL AT ARIZONA STATE UNIVERSITY - P.O.BOX 2260 - TEMPE, AZ 85280	86-6051042	501(C)3	100,000.	0.			PROGRAM EXPANSION
AUSTIN JUSTICE COALITION (TEXAS FAIR DEFENSE PROJECT) - 314 E. HIGHLAND MALL BLVD., SUITE 108 - AUSTIN, TX 78752	38-3740913	501(C)3	50,000.	0.			PROGRAM EXPANSION
BASTA 315 W. 36TH ST., 2ND FLOOR NEW YORK, NY 10018	81-5268868	501(C)3	100,000.	0.			PROGRAM EXPANSION
BEYOND12 EDUCATION 1625 CLAY ST. OAKLAND, CA 94612	27-1275246	501(C)3	250,000.	0.			PROGRAM EXPANSION

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table **79**

3 Enter total number of other organizations listed in the line 1 table **3**

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2020

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
BIG PICTURE LEARNING 97 WOOD MANOR LN. CLAYTON, NC 27528	05-0485883	501(C)3	250,000.	0.			PROGRAM EXPANSION
BLACK BELT COMMUNITY FOUNDATION P.O. BOX 2020 SELMA, AL 36702	63-1270745	501(C)3	125,000.	0.			PROGRAM EXPANSION
BRAVEN 171 NORTH ABERDEEN ST, SUITE 400 CHICAGO, IL 60607	46-4340594	501(C)3	250,000.	0.			PROGRAM EXPANSION
BRIDGE TO ENTER ADVANCED MATHEMATICS (BEAM) - 55 EXCHANGE PL. - NEW YORK, NY 10005	20-1239616	501(C)3	100,000.	0.			PROGRAM EXPANSION
BROOKLYN STEAM CENTER 141 FLUSHING AVE., BUILDING 77, SU BROOKLYN, NY 11205	11-2137138	501(C)3	100,000.	0.			PROGRAM EXPANSION
BUILDING FUTURES 1 ACORN ST. PROVIDENCE, RI 02901	81-3939129	501(C)3	100,000.	0.			PROGRAM EXPANSION
COLLABORATIVE FOR ACADEMIC, SOCIAL, AND EMOTIONAL LEARNING - 815 WEST VAN BUREN ST., SUITE 210 - CHICAGO, IL 60607	20-5884201	501(C)3	250,000.	0.			PROGRAM EXPANSION
CHILDREN'S LITERACY INITIATIVE 990 SPRING GARDEN ST., SUITE 400 PHILADELPHIA, PA 19123	23-2515768	501(C)3	450,000.	0.			PROGRAM EXPANSION
CITIZEN UNIVERSITY 1631 37TH AVE. SEATTLE, WA 98122	46-4270721	501(C)3	125,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
COALFIELD DEVELOPMENT CORPORATION P.O. BOX 1133 WAYNE, WV 25570	26-3836207	501(C)3	100,000.	0.			PROGRAM EXPANSION
CODE2040 785 MARKET ST. SAN FRANCISCO, CA 94103	45-5026246	501(C)3	125,000.	0.			PROGRAM EXPANSION
CODEPATH.ORG 665 3RD ST., #150 SAN FRANCISCO, CA 94107	81-5338932	501(C)3	100,000.	0.			PROGRAM EXPANSION
COME TO BELIEVE (FKA ARRUEP COLLEGE OF LOYOLA UNIVERSITY OF CHICAGO) - 820 N. MICHIGAN AVE. - CHICAGO, IL 60611	83-1551889	501(C)3	50,000.	0.			PROGRAM EXPANSION
COMMUNITIES UNITED FOR RESTORATIVE YOUTH JUSTICE (CURYJ) - 490 LAKE PARK AVE., #16086 - OAKLAND, CA 94619	27-5008441	501(C)3	50,000.	0.			PROGRAM EXPANSION
COMMUNITY FOUNDATION FOR GREATER DUBUQUE - 700 LOCUST ST., SUITE 195 - DUBUQUE, IA 52001	42-1526614	501(C)3	125,000.	0.			PROGRAM EXPANSION
COOPREADY 1460 BROADWAY NEW YORK, NY 10036	83-1457260	501(C)3	100,000.	0.			PROGRAM EXPANSION
DENVER PUBLIC SCHOOLS CAREER CONNECT - 1860 LINCOLN ST. - DENVER, CO 80203	84-6001099	501(C)3	100,000.	0.			PROGRAM EXPANSION
EDUCATIONS LEADERS OF COLOR, INC. 16430 JANINE DRIVE WHITTIER, CA 90603	81-2253548	501(C)3	375,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
ENGLISH LEARNINGS SUCCESS FORUM (ELSF) - 1201 CONNECTICUT AVE NW, SUITE 300 - WASHINGTON, DC 20036	20-8506345	501(C)3	100,000.	0.			PROGRAM EXPANSION
ENVISON EDUCATION 111 MYRTLE ST., SUITE 202 OAKLAND, CA 94607	94-3394659	501(C)3	250,000.	0.			PROGRAM EXPANSION
EQUAL OPPORTUNITY SCHOOLS 5601 6TH AVE.S, #258 SEATTLE, WA 98108	37-1609659	501(C)3	250,000.	0.			PROGRAM EXPANSION
FAITHACTS FOR EDUCATION 285 FAIRFIELD AVE. BRIDGEPORT, CT 06604	47-2150020	501(C)3	50,000.	0.			PROGRAM EXPANSION
FOODCORPS 225 FRANKLIN ST., SUITE 350 BOSTON, MA 02110	27-3990987	501(C)3	125,000.	0.			PROGRAM EXPANSION
FOUNDATION FOR APPALACHIAN KENTUCKY - 420 MAIN ST. - HAZARD, KY 41701	61-1329396	501(C)3	250,000.	0.			PROGRAM EXPANSION
FREEDOM PROJECT 918 S. HORTON ST., SUITE 1015 SEATTLE, WA 98134	91-2129474	501(C)3	50,000.	0.			PROGRAM EXPANSION
GENERATION: YOU EMPLOYED, INC. 1200 19TH ST. NW, SUITE 1110 WASHINGTON, DC 20036	47-1073442	501(C)3	100,000.	0.			PROGRAM EXPANSION
GIRLTREK 3933 PARK AVE FAIRFIELD, CT 06825	06-1811886	501(C)3	525,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
GO PUBLIC SCHOOLS 134 LINDEN ST. OAKLAND, CA 94607	27-1025753	501(C)3	50,000.	0.			PROGRAM EXPANSION
HIGHLANDER INSTITUTE 166 VALLEY ST., BLDG 31, SUITE 101 PROVIDENCE, RI 02909	22-3115046	501(C)3	250,000.	0.			PROGRAM EXPANSION
HONORS PATHWAY, PBC (OAKLAND PUBLIC ED FUND) - P.O. BOX 71005 - OAKLAND, CA 94612	43-2014630	501(C)3	100,000.	0.			PROGRAM EXPANSION
INACOL 1934 OLD GALLOWS RD., SUITE 350 VIENNA, VA 22182	20-0310109	501(C)3	250,000.	0.			PROGRAM EXPANSION
INNER-CITY COMPUTER STARS FOUNDATION (I.C. STARS) - 415 N. DEARBORN - CHICAGO, IL 60654	36-4253411	501(C)3	100,000.	0.			PROGRAM EXPANSION
INNOVATE PUBLIC SCHOOLS 1400 PARKMOOR AVE. SAN JOSE, CA 95126	46-2155826	501(C)3	50,000.	0.			PROGRAM EXPANSION
INSTITUTE FOR EARLY EDUCATION LEADERSHIP AND INNOVATION AT UMASS BOSTON - 100 MORRISSEY BLVD. - BOSTON, MA 02125	04-3167352	HIGHER EDUCATION	450,000.	0.			PROGRAM EXPANSION
INSTRUCTION PARTNERS 604 GALLATIN AVE. STE 202 NASHVILLE, TN 37206	47-5380182	501(C)3	250,000.	0.			PROGRAM EXPANSION
JEWISH VOCATIONAL & CAREER COUNSELING SERVICE - 225 BUSH ST., SUITE 400 - SAN FRANCISCO, CA 94104	94-2213100	501(C)3	100,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
LASTINGER CENTER AT UNIVERSITY OF FLORIDA - SUITE 1250 EAST CAMPUS OFFICE BLDG, P.O. BOX 113201 - GAINESVILLE, FL 32611	59-6002052	HIGHER EDUCATION	450,000.	0.			PROGRAM EXPANSION
LEADERSUP 830 TRACTION AVE. #3A HUB LA LOS ANGELES, CA 90013	46-2606773	501(C)3	100,000.	0.			PROGRAM EXPANSION
LEAP INNOVATIONS C/O 1871, 222 W. MERCHANDISE MART PLAZA, SUITE 1212 - CHICAGO, IL 60654	46-4784152	501(C)3	400,000.	0.			PROGRAM EXPANSION
THE LEARNING ACCELERATOR 10605 FARALLONE DR. CUPERTINO, CA 95014	46-1059054	501(C)3	250,000.	0.			PROGRAM EXPANSION
MAYVENN 1900 POWELL ST., 7TH FL WE WORK EMERYVILLE, CA 94608	45-4811759	FOR PROFIT	500,000.	0.			PROGRAM EXPANSION
MILLENNIAL ACTION PROJECT 1875 CONNECTICUT AVE. NW, 10TH FL WASHINGTON, DC 20009	47-2802851	501(C)3	100,000.	0.			PROGRAM EXPANSION
MISSION LAUNCH 10 E. NORTH AVE, C/O IMPACT HUB BA BALTIMORE, MD 21202	45-4633339	501(C)3	125,000.	0.			PROGRAM EXPANSION
NDN COLLECTIVE, INC. 317 MAIN ST., SUITE 1 RAPID CITY, SC 57701	82-3776329	501(C)3	125,000.	0.			PROGRAM EXPANSION
NXU THROUGH FISCAL SPONSOR TOGETHER EDUCATION* - 25 BROADWAY, 3RD FLOOR - NEW YORK, NY 10004	26-1525207	501(C)3	100,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OPERATION RESTORATION 712 CARLTON AVE., APT. C METAIRIE, LA 70005	61-1791941	501(C)3	50,000.	0.			PROGRAM EXPANSION
OUR VOICE NUESTRA VOZ 200 TREME ST., #201 NEW ORLEANS, LA 70112	47-4564599	501(C)3	50,000.	0.			PROGRAM EXPANSION
OXFORD TEACHERS ACADEMY 1001 BEECH ST. EAST PALO ALTO, CA 94303	61-1919324	501(C)3	100,000.	0.			PROGRAM EXPANSION
PARENTS AMPLIFYING VOICES IN EDUCATION (PAVE) - 1342 FLORIDA AVE NW - WASHINGTON, DC 20009	81-2330119	501(C)3	50,000.	0.			PROGRAM EXPANSION
PELTONU 500 E. ST. JOHN'S AVE, SUITE 1460 AUSTIN, TX 78752	46-0920019	501(C)3	100,000.	0.			PROGRAM EXPANSION
PIVOT 1300 CLAY ST., SUITE 600 OAKLAND, CA 94612	94-3227655	501(C)3	250,000.	0.			PROGRAM EXPANSION
POWERMYLEARNING 520 8TH AVE., 10TH FLOOR NEW YORK, NY 10018	13-3935309	501(C)3	250,000.	0.			PROGRAM EXPANSION
PROFOUND GENTLEMEN 2701-C FREEDOM DR. CHARLOTTE, NC 28208	47-2225983	501(C)3	100,000.	0.			PROGRAM EXPANSION
PROJECT FOR PRIDE IN LIVING, INC. (PPL) - 1035 E. FRANKLIN - MINNEAPOLIS, MN 55404	23-7232208	501(C)3	100,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
PROJECT QUEST, INC. 515 SW 24TH ST., SUITE 201 SAN ANTONIO, TX 78207	74-2643545	501(C)3	100,000.	0.			PROGRAM EXPANSION
PROPEL AMERICA 800 BOYLSTON ST., P.O. BOX 990443 BOSTON, MA 02199	83-1867782	501(C)3	100,000.	0.			PROGRAM EXPANSION
PROSECUTOR IMPACT 50 MILK ST., 16TH FLOOR BOSTON, MA 02110	83-3108027	501(C)3	125,000.	0.			PROGRAM EXPANSION
PURSUIT TRANSFORMATION COMPANY INC 47-10 AUSTELL PLACE, 2ND FLOOR LONG ISLAND CITY, NY 11101	61-1652332	501(C)3	100,000.	0.			PROGRAM EXPANSION
RISE COLORADO 1595 ELMIRA ST., #201 AURORA, CO 80010	47-3566342	501(C)3	50,000.	0.			PROGRAM EXPANSION
RUSH UNIVERSITY MEDICAL CENTER 1653 W. CONGRESS PARKWAY CHICAGO, IL 60612	36-2174823	501(C)3	100,000.	0.			PROGRAM EXPANSION
SAGA EDUCATION 10 LAUDHOLD RD. NEWTON, MA 02458	47-2168942	501(C)3	250,000.	0.			PROGRAM EXPANSION
SPRINGBOARD COLLABORATIVE 2 PENN CENTER, STE 1315, 1500 JFK PHILADELPHIA, PA 19102	45-3719806	501(C)3	250,000.	0.			PROGRAM EXPANSION
THE CALCULUS PROJECT 168 POND ST. RANDOLPH, MA 02368	81-3431454	501(C)3	100,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
THE CENTER FOR INCLUSIVE INNOVATION AT DIGITAL PROMISE - 1001 CONNECTICUT AVE NW, SUITE 935 - WASHINGTON, DC 20036	46-5460594	501(C)3	100,000.	0.			PROGRAM EXPANSION
THE CENTURY FOUNDATION 1 WHITEHALL ST., 15TH FLOOR NEW YORK, NY 10004	13-1624235	501(C)3	125,000.	0.			PROGRAM EXPANSION
THE FIRST 72+ 2915 PERDIDO ST. NEW ORLEANS, LA 70119	47-1833909	501(C)3	50,000.	0.			PROGRAM EXPANSION
THE FORESTRY AND FIRE RECRUITMENT PROGRAM - 110 W. 6TH ST., #162 - AZUSA, CA 91702	83-0806426	501(C)3	50,000.	0.			PROGRAM EXPANSION
THE HEALTH INITIATIVE (PREVIOUS FISCAL SPONSOR GDI) - 200 CLARENDON ST., 44TH FLOOR - BOSTON, MA 02116	83-1490111	501(C)3	400,000.	0.			PROGRAM EXPANSION
THE PEOPLE (ONEPEOPLE) 9 MERRIT LN. ROCKY HILL, NJ 08553	82-5022984	501(C)3	100,000.	0.			PROGRAM EXPANSION
THE WORKER'S LAB 1111 BROADWAY, FL 3 OAKLAND, CA 94607	82-4788124	501(C)3	125,000.	0.			PROGRAM EXPANSION
THINK OF US 88 PINE ST. NEW YORK, NY 10005	82-1157215	501(C)3	125,000.	0.			PROGRAM EXPANSION
TRANSCEND 159 LINCOLN AVE. HASTINGS-ON-HUDSON, NY 10706	30-0878820	501(C)3	250,000.	0.			PROGRAM EXPANSION

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNLOOP 900 E. PINE ST., SUITE 202 SEATTLE, WA 98122	47-5302622	501(C)3	50,000.	0.			PROGRAM EXPANSION
URBAN ALLIANCE 2030 Q ST NW WASHINGTON, DC 20009	52-1938443	501(C)3	250,000.	0.			PROGRAM EXPANSION
VALOR COLLEGIATE ACADEMIES 4527 NOLENSVILLE PIKE NASHVILLE, TN 37211	46-1413472	501(C)3	250,000.	0.			PROGRAM EXPANSION
ZEARN 261 W 35TH ST, 15 FL NEW YORK, NY 10001	37-1665745	501(C)3	250,000.	0.			PROGRAM EXPANSION

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

"NEW PROFIT'S PORTFOLIO INVESTING MODEL PROVIDES FINANCIAL AND STRATEGIC RESOURCES TO RESULTS-DRIVEN ORGANIZATIONS. NEW PROFIT PROVIDES A PORTFOLIO MANAGER TO EACH ORGANIZATION OR COHORT OF ORGANIZATIONS WHO WORKS CLOSELY WITH THE ORGANIZATION'S LEADERSHIP TO PROVIDE SUPPORT IN A VARIETY OF AREAS, INCLUDING IMPACT INNOVATION, LEADERSHIP AND GOVERNANCE, ORGANIZATIONAL STRATEGY, PERFORMANCE MEASUREMENT, AND MANAGEMENT AS INDICATED IN PART III OF THE FORM 990. A PORTFOLIO MANAGER ALSO HOLDS A SEAT ON THE ORGANIZATION'S BOARD OF DIRECTORS THROUGHOUT THE TERM OF NEW

Part IV Supplemental Information

PROFIT'S BUILD INVESTMENT IN THE ORGANIZATION."

COPY

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

NEW PROFIT INC.

Employer identification number

04-3396766

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

a Receive a severance payment or change-of-control payment?

b Participate in or receive payment from a supplemental nonqualified retirement plan?

c Participate in or receive payment from an equity-based compensation arrangement?

If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

a The organization?

b Any related organization?

If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

a The organization?

b Any related organization?

If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a	X	
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
(1) VANESSA KIRSCH FOUNDER AND CEO	(i)	326,569.	91,000.	0.	6,000.	23,315.	446,884.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) DEBORAH SMOLOVER EXECUTIVE DIRECTOR OF AMER	(i)	341,646.	5,000.	0.	6,000.	21,856.	374,502.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) JACOB SCHRAMM MANAGING PARTNER, LEARN TO	(i)	155,026.	0.	132,628.	5,833.	1,307.	294,794.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) DOUG BORCHARD MANAGING PARTNER, COO, CLERK	(i)	263,672.	19,900.	0.	6,000.	1,731.	291,303.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) ELIZA GREENBERG MANAGING PARTNER	(i)	265,042.	5,000.	0.	0.	21,256.	291,298.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) SARA CONAHAN MANAGING PARTNER, SR. PHIL	(i)	248,226.	24,200.	0.	5,475.	10,096.	287,997.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) KIMBERLY SYMAN MANAGING PARTNER	(i)	250,928.	5,000.	0.	6,000.	23,340.	285,268.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) TULAIN MARSHALL MANAGING PARTNER	(i)	256,534.	5,000.	0.	0.	10,096.	271,630.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) IAN MAGEE MANAGING PARTNER, CFO	(i)	246,702.	5,000.	0.	6,000.	10,096.	267,798.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) TREVOR BROWN MANAGING PARTNER	(i)	249,892.	5,000.	0.	6,000.	2,331.	263,223.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 4A:

JACOB SCHRAMM, \$132,628

COPY

**SCHEDULE M
(Form 990)**

Department of the Treasury
Internal Revenue Service

Noncash Contributions

OMB No. 1545-0047

2020

Open to Public
Inspection

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **NEW PROFIT INC.** Employer identification number **04-3396766**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded	X	3	549,448.	FAIR MARKET VALUE
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ()				
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?		X
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

NEW PROFIT INC.

Employer identification number

04-3396766

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

ENTREPRENEURS WHO ARE ADVANCING EQUITY AND OPPORTUNITY IN AMERICA. NEW

PROFIT'S STRATEGY FOCUSES ON BUILDING A BREAKTHROUGH PORTFOLIO OF

GRANTEE-PARTNERS TO TAKE ON ENTRENCHED SYSTEMIC CHALLENGES IN AMERICA,

INCLUDING BY DRIVING RESOURCES AND SUPPORT TO BLACK, INDIGENOUS, AND

LATINO/A/X SOCIAL ENTREPRENEURS WHO HAVE UNIQUE PROXIMITY TO SOLUTIONS,

BUT FACE STARK RACIAL FUNDING DISPARITIES IN PHILANTHROPY; AND

INVESTING IN SOCIAL ENTREPRENEURS WITH NEW SYSTEMS CHANGE MODELS ACROSS

A RANGE OF ISSUES. LEARN MORE AT WWW.NEWPROFIT.ORG.

FORM 990, PART III, LINE 1, MISSION STATEMENT:

NEW PROFIT IS A NONPROFIT VENTURE PHILANTHROPY ORGANIZATION THAT BACKS

BREAKTHROUGH SOCIAL ENTREPRENEURS WHO ARE ADVANCING EQUITY AND

OPPORTUNITY IN AMERICA. NEW PROFIT'S STRATEGY FOCUSES ON BUILDING A

BREAKTHROUGH PORTFOLIO OF GRANTEE-PARTNERS TO TAKE ON ENTRENCHED

SYSTEMIC CHALLENGES IN AMERICA, INCLUDING BY DRIVING RESOURCES AND

SUPPORT TO BLACK, INDIGENOUS, AND LATINO/A/X SOCIAL ENTREPRENEURS WHO

HAVE UNIQUE PROXIMITY TO SOLUTIONS, BUT FACE STARK RACIAL FUNDING

DISPARITIES IN PHILANTHROPY; AND INVESTING IN SOCIAL ENTREPRENEURS WITH

NEW SYSTEMS CHANGE MODELS ACROSS A RANGE OF ISSUES. LEARN MORE AT

WWW.NEWPROFIT.ORG.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

PORTFOLIO INVESTING - SOCIAL ENTREPRENEURS-EDUCATION AND OTHER

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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WE STAND SHOULDER-TO-SHOULDER WITH SOCIAL ENTREPRENEURS IN SUPPORT OF THEIR VISION, WITH A SPECIFIC FOCUS ON HELPING THEM BUILD THE CAPACITY OF THEIR ORGANIZATIONS, WHICH IS KEY TO STRENGTHENING THEIR LONG-TERM IMPACT AND SUSTAINABILITY. WE ARE COMMITTED TO BACKING SOCIAL ENTREPRENEURS WHO CENTER EQUITY IN THEIR WORK AND WHO ARE PROXIMATE TO THE COMMUNITIES WE COLLECTIVELY AIM TO SERVE. PROXIMATE LEADERS BRING SKILLS, INSIGHTS, RELATIONSHIPS, AND EXPERTISE THAT OUR SOCIETY NEEDS TO ADVANCE EQUITABLE WELLBEING. OUR BIGGEST SOCIETAL CHALLENGES ARE COMPLEX AND INTERCONNECTED, SO WE BELIEVE PROGRESS DEPENDS ON INVESTING IN A BROAD RANGE OF ISSUE AREAS. WE PROVIDE TWO LEVELS OF FUNDING AND STRATEGIC SUPPORT TO ORGANIZATIONS IN OUR PORTFOLIO: "BUILD INVESTMENTS" AND "CATALYZE INVESTMENTS."

THROUGH OUR BUILD INVESTMENTS, WE PROVIDE GRANTEE-PARTNERS A \$1M+ MULTI-YEAR, UNRESTRICTED GRANT AND DEEP ADVISORY SUPPORT. A DEDICATED NEW PROFIT DEAL PARTNER SERVES AS A TRUSTED ADVISOR TO THE SOCIAL ENTREPRENEUR AND AS A MEMBER OF THE ORGANIZATION'S BOARD OF DIRECTORS. OUR SUPPORT IS GEARED TOWARDS BUILDING THE LEADERSHIP CAPACITY OF SOCIAL ENTREPRENEURS AND THEIR ABILITY TO MAKE STRATEGIC CHOICES AS THEY NAVIGATE CHANGE AND GROWTH.

THOUGH OUR CATALYZE INVESTMENTS, WE PROVIDE \$50K-\$100K UNRESTRICTED GRANTS, STRATEGIC ADVICE, AND A PEER LEARNING COMMUNITY OVER ONE TO TWO YEARS TO CATALYZE THE INNOVATIONS OF ORGANIZATIONS WITH LEADERS AND FOCUS AREAS THAT HAVE BEEN HISTORICALLY UNDERINVESTED IN BY PHILANTHROPY. OUR COHORT MODEL ENABLES THE SOCIAL ENTREPRENEURS TO FORM A PEER LEARNING COMMUNITY, WHICH OFFERS AN OPPORTUNITY FOR THEM TO CONNECT, GIVE ADVICE AND SUPPORT TO EACH OTHER, AND PARTICIPATE IN A

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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SERIES OF IN-PERSON AND VIRTUAL CONVENINGS STRUCTURED AROUND TACKLING

KEY LEADERSHIP AND ORGANIZATIONAL CHALLENGES THEY FACE IN ORDER TO

DEEPEN THEIR IMPACT AND SCALE THEIR MODELS.

OUR GRANTEE-PARTNERS ARE DRIVING IMPACT IN EDUCATION, POSTSECONDARY AND

CAREER PATHWAYS, HEALTH, ECONOMIC MOBILITY, CRIMINAL JUSTICE, AND CIVIC

ENGAGEMENT.

EDUCATION

WE INVEST IN INNOVATIVE ORGANIZATIONS WORKING TO ADDRESS THE LEARNING

ASSETS AND NEEDS OF ALL STUDENTS, WITH A GOAL OF FOSTERING GREATER

COLLABORATION ACROSS THE FULL EDUCATION CONTINUUM FROM EARLY CHILDHOOD

TO K-12 TO POST-SECONDARY. WE INVEST IN ORGANIZATIONS CREATING AND

SPREADING HIGH-QUALITY LEARNING EXPERIENCES (BOTH IN SCHOOL AND OUT OF

SCHOOL) THAT PROMOTE COMPREHENSIVE STUDENT DEVELOPMENT, INDIVIDUALIZED

LEARNING PATHWAYS, AND LEARNER AGENCY. WE ALSO INVEST IN EFFORTS TO

INFORM AND ORGANIZE PARENTS, YOUNG PEOPLE, TEACHERS, AND

COMMUNITIES-INDIVIDUALLY AND COLLECTIVELY-SO THAT THEY CAN EXERCISE

THEIR INNATE POWER TO CREATE AND SUSTAIN THESE LEARNING ENVIRONMENTS.

PERSONALIZED LEARNING (2017-2021) WAS LAUNCHED IN 2017 WITH SUPPORT

THROUGH A COLLABORATION BETWEEN NEW PROFIT, THE CHAN ZUCKERBERG

INITIATIVE, AND THE BILL & MELINDA GATES FOUNDATION. THIS INITIATIVE IS

AN EFFORT TO INVEST IN PROMISING NEW APPROACHES AND TECHNOLOGIES THAT

CAN GIVE STUDENTS MORE AGENCY IN THEIR OWN LEARNING JOURNEY AND PROVIDE

TEACHERS WITH TOOLS TO TAILOR CLASSROOM INSTRUCTION TO THE UNIQUE NEEDS

OF EACH STUDENT. AS A PART OF THIS FOUR-YEAR INITIATIVE, SEVEN

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ORGANIZATIONS ARE RECEIVING A \$1M UNRESTRICTED GRANT AND STRATEGIC
 ADVISORY SUPPORT FROM NEW PROFIT, AND EACH OF THE ORGANIZATION'S CEOS
 ARE PARTICIPATING IN A PEER LEARNING COMMUNITY TO SHARE INSIGHTS ACROSS
 DIFFERENT MODELS AND TO PARTNER TO ACCELERATE THE OVERALL DEVELOPMENT
 OF THE FIELD.

WELLBEING IN EDUCATION (2020-2024) WAS LAUNCHED IN 2020 TO INVEST IN
 ORGANIZATIONS THAT ACTIVELY ADVANCE THE WELLBEING OF THEIR CONSTITUENTS
 AS A PRIMARY ELEMENT OF THEIR MODEL. THIS INCLUDES INVESTING IN
 ORGANIZATIONS THAT PROVIDE: SOCIAL EMOTIONAL LEARNING FOR YOUNG PEOPLE,
 EDUCATORS, AND/OR FAMILIES; MENTAL HEALTH SUPPORTS TO ASSIST STUDENTS,
 AND; ONGOING WELLBEING SUPPORTS FOR YOUNG PEOPLE, EDUCATORS, AND
 FAMILIES AS THEY NAVIGATE A VARIETY OF CHALLENGES - PERSONAL AND
 EDUCATIONAL - WHILE ESTABLISHING A 'NEW NORMAL'.

OTHER

UNLOCKED FUTURES (2017-2021) LAUNCHED IN 2017 AS A PARTNERSHIP BETWEEN
 NEW PROFIT AND JOHN LEGEND'S FREEAMERICA WITH FOUNDING SUPPORT FROM
 BANK OF AMERICA, AS PART OF THE LATTER'S BROADER FOCUS ON REMOVING
 BARRIERS TO SUCCESS FOR VULNERABLE POPULATIONS. EIGHT SOCIAL
 ENTREPRENEURS FROM ACROSS AMERICA WHO FOUNDED MISSION-DRIVEN
 ORGANIZATIONS WERE SELECTED TO BE PART OF THE SECOND COHORT, AND EACH
 IS WORKING TO BREAK DOWN BARRIERS TO SUCCESSFUL REENTRY INTO SOCIETY
 FOR MILLIONS OF PEOPLE RETURNING FROM INCARCERATION AND TO REFORM THE
 CRIMINAL JUSTICE SYSTEM OVERALL.

CIVIC LAB (2019-2024) LAUNCHED IN 2019 WITH THE AIM TO INVEST IN 30

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NONPARTISAN DEMOCRACY ORGANIZATIONS BY 2024 IN ORDER TO ADDRESS THE
 CRISIS OF CIVIC TRUST IN AMERICA AND THE LACK OF PHILANTHROPIC
 INVESTMENT IN OUR DECLINING CIVIC INFRASTRUCTURE. IN ITS INAUGURAL
 YEAR, CIVIC LAB INVESTED IN SEVEN LEADING DEMOCRACY ORGANIZATIONS THAT
 ADDRESS DEMOCRACY-RELATED ISSUES FROM THE LACK OF ENDURING
 INFRASTRUCTURE TO BUILD CIVIC POWER TO AN OPAQUE AND ELITE-DOMINATED
 POLITICAL AND POLICY INDUSTRY, TO NARRATIVE AND PRACTICES THAT
 REINFORCE SYSTEMIC RACISM.

POSTSECONDARY INNOVATIONS FOR EQUITY (2020-2025) LAUNCHED IN 2020 TO
 SUPPORT INNOVATORS THAT ARE BUILDING EVIDENCE BEHIND NEW APPROACHES TO
 CONNECTING YOUNG ADULTS FROM LOW-INCOME COMMUNITIES WITH THE
 POSTSECONDARY CREDENTIALS AND WORK EXPERIENCE NEEDED TO ACCESS UPWARDLY
 MOBILE CAREERS. AN INITIATIVE OF LEARN TO EARN, NEW PROFIT'S
 POSTSECONDARY AND CAREER STRATEGY, PIE IS A TWO-PHASE EFFORT. THE FIRST
 20 GRANTEE-PARTNERS WILL BE ELIGIBLE FOR THE SECOND PHASE OF THE PIE
 INITIATIVE, SLATED FOR LAUNCH IN 2021, IN WHICH SELECTED ORGANIZATIONS
 WILL EACH RECEIVE \$1 MILLION BUILD INVESTMENTS FROM NEW PROFIT OVER
 FOUR YEARS TO FURTHER ADVANCE AND SCALE THEIR IMPACT.

EDCATALYST (2020-2021) IS AN INITIATIVE TO SUPPORT A SET OF HIGH
 POTENTIAL ORGANIZATIONS SPEARHEADING INNOVATION IN K-16 EDUCATION AND
 BEYOND ON THEIR CAPACITY BUILDING TO ACCELERATE THEIR GROWTH AND
 POTENTIAL FOR SCALED IMPACT. THE ORGANIZATIONS AND THEIR VISIONARY
 LEADERS ARE WORKING DIRECTLY ON ADVANCING EDUCATIONAL EQUITY FOR
 LEARNERS FROM HISTORICALLY UNDERSERVED POPULATIONS, FROM ENGLISH
 LANGUAGE LEARNERS TO FIRST-GENERATION COLLEGE STUDENTS.

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FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

PORTFOLIO INVESTING - SYSTEMS ENTREPRENEURS

SYSTEMIC SOLUTIONS INITIATIVE

SSI BACKS INNOVATIVE, NIMBLE LEADERS WHO SEE A PATHWAY TO DISRUPTING AND RESHAPING SYSTEMS, AND FOSTERING NEW CAPACITY IN THEM, TO ACHIEVE EQUITABLE AND SUSTAINABLE OUTCOMES. SSI HAS KEY THREE OBJECTIVES IN SUPPORT OF THIS GOAL: (1) IDENTIFY AND INVEST IN PROMISING "SYSTEM ENTREPRENEURS" WHO HAVE THE POTENTIAL TO CREATE NATIONALLY SIGNIFICANT SYSTEMIC IMPACT; (2) DEVELOP FRAMEWORKS AND TOOLS NEEDED TO ADVISE AND SCALE HIGH-POTENTIAL SYSTEMS CHANGE INITIATIVES; AND (3) FOSTER A LEARNING COMMUNITY OF LIKE-MINDED SYSTEMS CHANGE ACTORS (E.G., FUNDERS, ENTREPRENEURS, AND PRACTITIONERS).

IN ADDITION TO MAKING INVESTMENTS IN SYSTEMS ENTREPRENEURS AND THEIR ORGANIZATIONS, THE SSI TEAM FACILITATES A GROWING LEARNING COMMUNITY OF OVER 50 SYSTEMS CHANGE LEADERS - INCLUDING ENTREPRENEURS, FUNDERS, AND PRACTITIONERS - WHO ENGAGE IN COLLABORATIVE DISCUSSIONS TO BUILD THE FIELD'S UNDERSTANDING OF THE WORK OF SYSTEMS CHANGE AND THE CAPABILITIES REQUIRED. THE LEARNING COMMUNITY REGULARLY MEETS FOR IN-PERSON WORKING SESSIONS TO DISCUSS PROBLEMS OF PRACTICE AND ARE ACTIVE THOUGHT PARTNERS TO THE SSI TEAM.

EARLY CHILDHOOD SUPPORT ORGANIZATION INITIATIVE

THROUGH THE EARLY CHILDHOOD SUPPORT ORGANIZATION (ECSO) INITIATIVE, WE

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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ARE WORKING TO PROVIDE RESOURCES AND ALIGN FINANCIAL INCENTIVES TO SUPPORT BETTER EARLY EDUCATION OUTCOMES FOR CHILDREN FROM LOW-INCOME COMMUNITIES. ECSO IS A \$20M PUBLIC-PRIVATE PARTNERSHIP BETWEEN NEW PROFIT AND THE COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF EARLY EDUCATION AND CARE (EEC). THE INITIATIVE BACKS ECSOS, WHICH WILL SERVE AS INTERMEDIARY ORGANIZATIONS THAT PARTNER WITH LOCAL CENTER AND FAMILY-BASED EARLY CHILDHOOD PROVIDERS TO HELP THEM IMPLEMENT EVIDENCE-BASED STRATEGIES TO ACHIEVE HIGHER-QUALITY PROGRAM DELIVERY AND LONG-TERM IMPACT.

FUTURE OF WORK

NEW PROFIT AND A COALITION OF PARTNERS LAUNCHED THE FUTURE OF WORK GRAND CHALLENGE IN 2020. THE CROSS-SECTOR, EQUITY-FOCUSED EFFORT AIMS TO RAPIDLY RESKILL 25,000 DISPLACED WORKERS INTO HIGHER-WAGE JOBS IN 24 MONTHS AND EQUIP INFLUENTIAL WORKFORCE BOARDS WITH VETTED TOOLS TO SUPPORT THE WAVE OF DISPLACED WORKERS IN SIX MONTHS. NEW PROFIT'S FUTURE OF WORK STRATEGY AIMS TO ALIGN EMPLOYER, NONPROFIT, PHILANTHROPIC, AND GOVERNMENT SECTORS TO CREATE A NEW LEARNING ECOSYSTEM THAT WORKS FOR THE MOST VULNERABLE AMERICANS.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

PORTFOLIO PERFORMANCE & SUPPORT

NEW PROFIT ASSUMES A VARIETY OF ROLES INCLUDING WITH GRANTEE-PARTNERS INCLUDING ADVISOR, COACH, AND BOARD MEMBER IN ORDER TO PROVIDE STRATEGIC GUIDANCE GEARED TOWARDS BUILDING ORGANIZATIONS' KEY

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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CAPABILITIES. WE BELIEVE THAT INCREASES IN THESE CAPABILITIES -
 INCLUDING LEADERSHIP, IMPACT MODEL, STRATEGIC MANAGEMENT AND PLANNING,
 AND ECONOMIC MODEL - ARE THE NECESSARY FOUNDATION FOR IMPACT, SCALE,
 AND REACH AND SUSTAINABILITY, IN THE LONG-TERM. THROUGHOUT THE
 INVESTMENT PERIOD, NEW PROFIT ALSO INVITES GRANTEE-PARTNERS AND ALUMNI
 TO TAKE PART IN CONVENINGS THAT BRING TOGETHER PEER ORGANIZATIONS,
 FIELD EXPERTS, AND PHILANTHROPIC PLAYERS FROM ACROSS OUR NATIONAL
 NETWORK.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

POLICY AND FIELD BUILDING

OUR ECOSYSTEM BUILDING EFFORTS ENGAGE SOCIAL ENTREPRENEURS,
 POLICYMAKERS, PHILANTHROPISTS, AND OTHER NATIONAL AND LOCAL
 STAKEHOLDERS TO TRANSFORM HOW GOVERNMENT AND PHILANTHROPY THINK ABOUT
 HOW TO COLLECTIVELY PURSUE SOCIAL CHANGE AND ALLOCATE RESOURCES.
 THROUGH THIS WORK, WE LEVERAGE DEEP INSIGHTS OF SOCIAL INNOVATORS IN
 OUR COMMUNITY TO INFLUENCE HOW POLICIES ARE SHAPED AND HOW RESOURCES
 FLOW IN THE SECTOR TO HELP REMOVE BARRIERS TO SUSTAINED SOCIAL
 PROGRESS.

INCLUSIVE IMPACT

THROUGH A MULTI-RACIAL, MULTI-ETHNIC NETWORK OF PHILANTHROPISTS,
 PRACTITIONERS, INSTITUTIONAL FUNDERS, AND SOCIAL IMPACT STAKEHOLDERS,
 INCLUSIVE IMPACT IS DESIGNED TO INCREASE INVESTMENTS IN LEADERS OF
 COLOR IN THE SOCIAL SECTOR SO THAT WE CAN LEVERAGE THE DIVERSE VOICES

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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IN OUR SOCIETY TO INFLUENCE WHAT A NEW ERA OF SOCIAL PROBLEM-SOLVING
 COULD LOOK LIKE. INCLUSIVE IMPACT IS INITIALLY FOCUSED ON INCREASING
 INVESTMENTS IN BLACK, INDIGENOUS, AND LATINO/A/X LEADERS BECAUSE WE
 HAVE FOUND THAT THAT THEY ARE SIGNIFICANTLY UNDERREPRESENTED AT ALL
 LEVELS OF SOCIAL SECTOR LEADERSHIP AND FACE THE LARGEST DISPARITIES IN
 TERMS OF FUNDING AND SUPPORT IN THE SECTOR TODAY.

AMERICA FORWARD

AMERICA FORWARD IS NEW PROFIT'S DC-BASED, NONPARTISAN POLICY INITIATIVE
 THAT UNITES SOCIAL ENTREPRENEURS WITH POLICYMAKERS TO TRANSFORM LOCAL
 IMPACT INTO NATIONAL CHANGE. AMERICA FORWARD ENGAGES A COALITION OF
 OVER 100 SOCIAL INNOVATION ORGANIZATIONS THAT ARE ACHIEVING MEASURABLE
 OUTCOMES IN MORE THAN 15,000 COMMUNITIES NATIONWIDE. TOGETHER, THEY
 CHAMPION A PUBLIC POLICY AGENDA THAT FOSTERS INNOVATION, REWARDS
 RESULTS, AND CATALYZES CROSS-SECTOR PARTNERSHIPS IN EDUCATION, EARLY
 CHILDHOOD, WORKFORCE DEVELOPMENT, YOUTH DEVELOPMENT, AND POVERTY
 ALLEVIATION. COALITION ORGANIZATIONS HAVE LEVERAGED \$1.7 BILLION FOR
 SOCIAL INNOVATION AND HAVE DRIVEN MILLIONS OF FEDERAL RESOURCES TOWARD
 PROGRAMS THAT ARE ACHIEVING MEASURABLE RESULTS FOR THOSE WHO NEED THEM
 MOST.

EXPENSES \$ 5,112,024. INCLUDING GRANTS OF \$ 1,500,000. REVENUE \$ 0.

FORM 990, PART VI, SECTION B, LINE 11B:

CERTAIN EMPLOYEES OF THE ORGANIZATION REVIEW THE FORM 990 PRIOR TO THE
 FILING. IN ADDITION, THE FULL FORM 990 WAS REVIEWED BY NEW PROFIT'S FINANCE
 COMMITTEE BEFORE BEING FILED WITH THE IRS. A FULL COPY OF THE 990 WAS
 EMAILED TO THE ENTIRE BOARD PRIOR TO ITS FILING.

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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FORM 990, PART VI, SECTION B, LINE 12C:

THE NEW PROFIT BOARD OF DIRECTORS ADOPTED A CONFLICT OF INTEREST POLICY IN 2005 AND REVISED THE DOCUMENT DURING 2009 AND 2011. ALL NEW DIRECTORS ARE GIVEN A COPY OF THE POLICY WHEN THEY ARE VOTED ONTO THE BOARD. ALL BOARD MEMBERS ARE ALSO REQUIRED TO DISCLOSE INTERESTS THAT COULD GIVE RISE TO CONFLICTS AND PROVIDE ANNUAL CONFLICT OF INTEREST SIGNOFFS. ADDITIONALLY, WHEN DIRECTORS HAVE DIRECT RELATIONSHIPS WITH CURRENT PORTFOLIO ORGANIZATIONS OR PIPELINE ORGANIZATIONS (E.G. THEY SERVE ON THE BOARD OF AN ORGANIZATION), DIRECTORS ARE ASKED TO RECUSE THEMSELVES FROM VOTING WHEN DECISIONS REGARDING THESE ORGANIZATIONS ARE MADE BY THE BOARD OF DIRECTORS. WHEN COMPENSATION OF MANAGEMENT IS DISCUSSED AND DECIDED BY THE BOARD, DIRECTORS WITH DIRECT RELATIONSHIPS WITH INDIVIDUALS ON THE MANAGEMENT TEAM ARE ASKED TO RECUSE THEMSELVES.

FORM 990, PART VI, SECTION B, LINE 15:

COMPENSATION FOR CERTAIN MEMBERS OF NEW PROFIT'S EXECUTIVE TEAM IS SET BY THE COMPENSATION COMMITTEE OF THE NEW PROFIT BOARD OF DIRECTORS. AS INPUT TO THIS DECISION-MAKING PROCESS, MANAGEMENT PROVIDES THE BOARD'S COMPENSATION COMMITTEE WITH SALARY DATA FOR COMPARABLE POSITIONS WITHIN COMPARABLE ORGANIZATIONS, AN ASSESSMENT OF NEW PROFIT'S PERFORMANCE AGAINST GOALS FOR THE PREVIOUS FISCAL YEAR, AND PERFORMANCE ASSESSMENTS FOR EACH STAFF MEMBER, INCLUDING A SELF-ASSESSMENT. MANAGEMENT MEETS WITH THE COMPENSATION COMMITTEE TO DISCUSS THE MATERIAL PROVIDED. THE COMPENSATION COMMITTEE THEN MEETS INDEPENDENTLY TO DETERMINE COMPENSATION.

FORM 990, PART VI, SECTION C, LINE 19:

THE DOCUMENTS ARE PROVIDED UPON REQUEST AND IN ACCORDANCE WITH APPLICABLE

Name of the organization NEW PROFIT INC.	Employer identification number 04-3396766
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STATES AND FEDERAL LAWS.

FORM 990, PART IX, LINE 11G, OTHER FEES:

OTHER PROFESSIONAL FEES:

PROGRAM SERVICE EXPENSES 5,178,945.

MANAGEMENT AND GENERAL EXPENSES 213,194.

FUNDRAISING EXPENSES 388,642.

TOTAL EXPENSES 5,780,781.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 5,780,781.

FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:

CANCELLED COMMITMENTS RECEIVABLE -75,000.

PROVISION FOR UNCOLLECTIBLE COMMITMENTS 211,286.

TOTAL TO FORM 990, PART XI, LINE 9 136,286.

FORM 990, PART XII, LINE 2C:

THE PROCESS HAS NOT CHANGED FROM THE PRIOR YEAR.

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization or other filer, see instructions. NEW PROFIT INC.	Taxpayer identification number (TIN) 04-3396766
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 225 FRANKLIN STREET, NO. 350	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. BOSTON, MA 02110	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

IAN MAGEE, CFO

- The books are in the care of ▶ 225 FRANKLIN STREET, SUITE 350 - BOSTON, MA 02110
Telephone No. ▶ 617-912-8808 Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until NOVEMBER 15, 2021, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
▶ calendar year 2020 or
▶ tax year beginning _____, and ending _____.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.